



HOOSIER TRAILS COUNCIL

BOY SCOUTS OF AMERICA®

September 22, 2010

To whom it may concern,

It is my pleasure to recommend the services of TLH Technology Solutions. Having assumed my role earlier in the year, I was shocked to step into a situation where our company had no server and antiquated desktop equipment. We were starting from scratch with our technology strategy and we did not have the staffing expertise to pull off the development that was needed. Thomas Honeycutt and his team was contracted to help us fill this void.

Having heard my needs, TLH Technology Solutions put together a proposal for a new server, five new laptops, and five new desktops, and all the "nuts and bolts" to make it work. They shopped our need and saved us over a thousand dollars beyond the best price that I was able to find on my own. TLH then loaded software and prepared for installation in their shop, so that when they showed up on site, on a Friday afternoon, our normal business workload was not interrupted. Their team worked through the weekend to run wiring, install the server, and set up multiple work stations. When my team returned to work on Monday morning TLH was there to train staff on the use of the new equipment and to address any issues that developed.

Since the initial installation TLH Technology Solutions has maintained our system and addressed ongoing maintenance and service needs and I have found them to be prompt and professional and always willing to go the extra mile to solve the problem.

Service is king in my business, so I appreciate great customer service – the personal touch provided by TLH Technology Solutions is what sets them apart from the competition.

Cordially,

Glen R. Steenberger
Scout Executive/CEO
Hoosier Trails Council, Boy Scouts of America

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5625 E State Road 46
Bloomington, Indiana 47401-9233
Phone: (812) 336-6809
Fax: (812) 333-2412
www.HoosierTrailsBSA.org